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| Position : | Asia Head of Sales – Plant Care |
| Location : | Asia (preferentially Thailand) |
| Date posted: | 18 th , July, 2019 |
| Ref: | OLM165 |
| <u>OLMIX GROUP:</u> | <p>As a specialist in marine biotechnology, Olmix Group provides natural sources of nutrition and health to plants, animals and people, for a complete, consistent food and health chain, thanks to algae!</p> <p>A desire to provide natural alternatives to agricultural additives led to the creation of Olmix Group in Bréhan, at the heart of Brittany (France), in 1995. In 20 years, the company has become one of the major global specialists in marine biotechnology and green chemistry.</p> <p>Olmix Group provides natural sources of nutrition and health to plants, animals and people, for a complete, consistent food and health chain, thanks to algae!</p> <p>Olmix Group employs 910 people and has a turnover of EUR 170 million in 2018, 80% of them of sales exported. Olmix commercial structure is based on a network of 29 establishments covering more than 100 countries on the five continents. The company has 12 production sites in Europe, 1 in Asia and its innovative character, in tune with the change of environmental regulations in the world, constitutes an important reference in sustainable development. www.olmix.com</p> |
| <u>Job description :</u> | <p>Your main missions:</p> <ul style="list-style-type: none"> • Manage Plant care activities in Asia • Ensure the growth and respect of the budgets defined in the Business plan • Manage the team daily to ensure proper commercial operations • Be the main contact for key accounts • Monitor product development in relation with the "International Development" team • Be proactive on projects and partnerships to permanently implement OLMIX's Plant Care activities • Drive the recognition of technologies, brands and the image of the group • Realize budgets and analytical monitoring of commercial performances • Carry all activities to support the business of the BU Plant Care. • Reporting directly to the Plant Care BU Director |
| <u>Requested skills:</u> | <ul style="list-style-type: none"> • Experience in agribusiness • Agronomist, at least technical basics • Team Management Experience • Business oriented and development skills • Ability to evolve in an international environment • Available for traveling 50-60% of the time • Man / Woman of confidence |
| <u>How to apply:</u> | Please send your details (CV, motivation letter) by mail to : Sophie Mathoux smathoux@olmix.com and Amélie Morio amorio@olmix.com |